

How AEGIS Land Title Doubled Examiner Capacity and Eliminated Manual Audit Risk with Qualia Clear



Company Name: [AEGIS Land Title Group](#)

Company Type: Title & Escrow

HQ: Washington

Products: Atlas, Clear, Reconciliation

Service

Results

- **Double** examiner capacity
- Audit **100%** of files
- Reduce error rates

About

AEGIS Land Title Group, LLC is a premier title company serving the western Washington and Seattle area. Led by President Paul Hofmann, AEGIS manages the complex and time-intensive process of in-house search and title examination. Hofmann recognized that his talented staff were being held back by manual processes, which limited the company's overall efficiency and ability to scale.

Hofmann believed that the right artificial intelligence (AI) solution could transform his business from a passive system of record into an intelligent system of action, and with Qualia Clear, he was able to double examiner capacity, audit 100% of files, and reduce errors on closings.

Challenge

Title Examiner Capacity Ceiling and the Cost of Expertise

The in-house title exam and curative process was a major bottleneck for Hofmann's team. The manual, document-by-document review required hours of work from AEGIS Land Title Group's most expensive and talented examiners, limiting production to approximately 10 commitments per title examiner per day. This capacity constraint meant that business growth required the costly and difficult process of hiring and training new experts.



I'm looking for tools that will take the repetitive and mundane tasks, expedite them, and leave my really talented people to do what they're best at: taking care of our customers.

Paul Hofmann
President, AEGIS Land Title Group LLC

Unmitigated Business Risk

Hofmann knew a manual process could not deliver 100% quality control. Comprehensive audits and a pre-closing review for every file were simply too time-consuming to execute consistently, leaving the business exposed to costly errors, calculation mistakes, and potential E&O claims.



I would love to tell you we audited 100% of our files every month. Auditing is a process that would typically require a ton of manual labor. Now with Qualia Clear, you can upload a document of your audit procedures, the system will review files on your behalf, and ultimately deliver you an audit report.

Paul Hofmann
President, AEGIS Land Title Group LLC

The AI Mindset Shift

Integrating any AI solution required more than just technology—it required a cultural shift amongst his team. The initial concern was a fear of job replacement, so Hofmann needed to introduce a platform that securely and intelligently augments careers, enabling his staff to transition from being manual processors to strategic auditors and editors.

Solution

Qualia Clear provided AEGIS with the agentic AI capabilities it needed to solve its most complex operational bottlenecks and move the business toward a future defined by intelligent, high-volume work.

Examiner Capacity Multiplied by 2X

Qualia Clear's Title Exam Assistant now automates the labor-intensive process of reviewing search packages, analyzing documents, and drafting commitment-ready reports. By offloading the repetitive document work, examiners are empowered to move through files twice as fast, effectively **doubling production capacity from 10 to 20 commitments per day per title examiner**.

"If my people can just drag search packages into Qualia Clear and the system automates that task, all of a sudden, title examiners can do 20 commitments a day. That gives me an awful lot of elasticity as volumes change. That was a huge 'aha moment' for me," said Hofmann.

Proactive Risk Mitigation with 100% File Audit on Every Transaction

Qualia Clear transformed risk management from a manual chore into a one-click action. Hofmann's team quickly built a custom command library—the firm's unique "playbook"—to run a complete pre-closing checklist and a **100% file audit on every transaction**. This automation acts as an extra set of eyes, confirming every number is validated before closing and substantially reducing the error rate.



On the escrow side, Qualia Clear validates all the numbers. It's like having a second set of eyes on a document on a closing. It's going to reduce our error rate.

Paul Hofmann
President, AEGIS Land Title Group LLC

An Intelligent System of Action

By operating within the secure Qualia ecosystem, Qualia Clear alleviates privacy concerns while enabling complex, multi-step actions. Additionally, because it is native to the Qualia platform, it has the complete context for every file, leverages the deep title expertise embedded within the system, and can take action within workflows. The system now does the rote work, allowing AEGIS experts to become auditors of history, checking the AI's work and focusing their expertise on working through complex exceptions and client service that grow the business.

"If Qualia Clear is able to go through and read these documents, then that examiner really is just auditing whether it got it right or wrong. Qualia Clear is like having two sets of eyes on something as opposed to the one set of eyes," said Hofmann.



Be bold. Be fearless. If you wait to implement Qualia Clear, somebody is going to be in front of you and you are going to get passed by.

Paul Hofmann
President, AEGIS Land Title Group LLC

Results

AEGIS did not view AI as a “nice to have,” but as a strategic imperative to efficiently scale the business. Qualia Clear delivered immediate, measurable ROI. It doubled examiner capacity and ensured compliance audits on 100% of files, freeing AEGIS's experts to focus on the complex title work and high-value service that retains and wins clients.

Hofmann's advice to the industry: “Be bold. Be fearless. If you wait to implement Qualia Clear, somebody is going to be in front of you and you are going to get passed by it.”