

BY THE NUMBERS

# Qualia Connect

We surveyed 100+ Qualia Connect users nationwide to learn in-depth about how Connect has transformed their business. The numbers shared here are the results of that survey.

#### HANDLE MORE ORDERS WITH GREATER EFFICIENCY

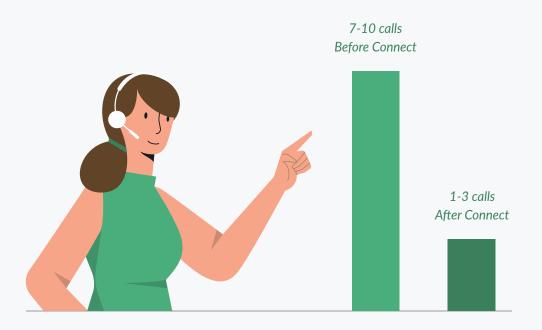


Faced with growing order volumes, title and escrow teams use Connect to increase operational efficiency. The majority of processors said they could handle **30% or more orders per month using Connect**.

Imagine how much more business you could take on if your teams were able to increase output by 30% without needing to hire additional personnel.

## REDUCE THE AMOUNT OF TIME YOUR TEAM SPENDS ON THE PHONE

**60%** of respondents reduced the number of phone calls needs to complete their work on a file. Many decreased from 7-10 phone calls down to just 1-3. If an average phone call is about 5 minutes, this translates to nearly an hour saved per file.



#### MAKE FEWER MISTAKES, GAIN HAPPIER CLIENTS





More than 1/3 of respondents reduced the number of errors on a file. Many from 3-5 errors down to 1-2 or none.

Before Connect

After Connect

## GATHER INFORMATION FROM CLIENTS SWIFTLY, WITHOUT THE BACK & FORTH



With information requests in Connect, majority of respondents report receiving basic information back from clients **5 times faster than without Connect.** 

### RESPOND TO CLIENTS IN HOURS, NOT DAYS OR WEEKS

The majority of respondents cut down response time to client inquiries by 60%, from days and weeks to within a day, or even hours. 66% of respondents improved the time it took to respond to customers using Connect.

